



HFS/TOYON HCRIS INFORMATION WEBSITE

OCTOBER 2013
SAN DIEGO, CA

HCRIS DATABASE OVERVIEW



- Joint venture between Toyon Associates and Health Financial Systems
- Web-based product which allows quick access to ALL available 2552-96 reports and to recreate and download all 2552-10 filed reports
 - PUFs released every quarter
 - 2 week turnaround
- Product launched\became active in Spring of 2013
- 350 current active users (and growing)
 - No server issues to date.

HCRIS DATABASE (CONT.D)



- Quick review and analysis of multiple years
- Canned “snap shot” reports for useful review and analysis
- Ability to compare common information from multiple hospitals
- Data Extract Feature for spreadsheet analysis



MY PROVIDER LIST



- Customizable to default display both your and your “preferred” providers
- Search Provider by name or CCN
- Add or search by State
- Import multiple Providers from a csv file or add individually
- Provider List is “stored” for future use
- No limit

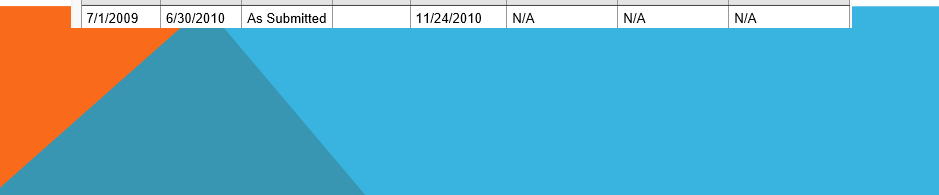


DOWNLOAD OR VIEW 2552-10 COMPLETE COST REPORTS



PDFXLS

Available Reports							
Fiscal Year Begin	Fiscal Year End	Status	NPR	HCRIS Creation Date	MCRX	PDF	2552-10 T2/T3 Comp
7/1/2011	6/30/2012	As Submitted		12/21/2012	DOWNLOAD	DOWNLOAD	N/A
7/1/2010	6/30/2011	Amended-1		04/03/2013	DOWNLOAD	DOWNLOAD	N/A
7/1/2010	6/30/2011	Amended-1		02/05/2013	DOWNLOAD	DOWNLOAD	N/A
7/1/2010	6/30/2011	Amended-1		12/12/2012	DOWNLOAD	DOWNLOAD	N/A
7/1/2010	6/30/2011	As Submitted		08/28/2012	DOWNLOAD	DOWNLOAD	DOWNLOAD
7/1/2009	6/30/2010	As Submitted		06/19/2012	N/A	N/A	N/A
7/1/2009	6/30/2010	As Submitted		02/07/2012	N/A	N/A	N/A
7/1/2009	6/30/2010	As Submitted		11/24/2010	N/A	N/A	N/A

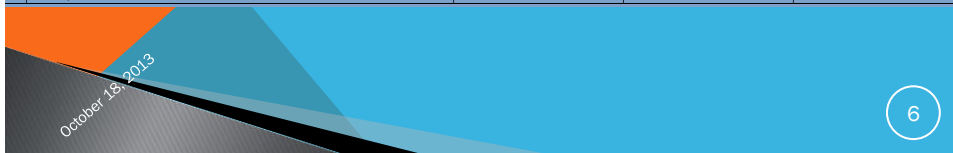


HFS Medicare software “800 Report” .MCRX to .MCRX
Comparison

Allows you to compare your filed report to the HCRIS report



	1.00	2.00	3.00
S, Part III			
1.00 Line 1.00, Col 2.00	-2285	-2285	0
1.01 Line 1.00, Col 1.00	0	0	0
1.02 Line 1.00, Col 3.00	0	0	0
1.03 Line 1.00, Col 4.00	0	0	0
1.04 Line 1.00, Col 5.00	0	0	0
1.05 Line 200.00, Col 2.00	-2285	-2285	0
1.06 Line 200.00, Col 1.00	0	0	0
1.07 Line 200.00, Col 3.00	0	0	0
1.08 Line 200.00, Col 4.00	0	0	0
1.09 Line 200.00, Col 5.00	0	0	0
S, Part I			
1.10 Line 6.00, Col 1.00		12/02/2011	
1.11 Line 7.00, Col 1.00	00090	12001	-11911
E-1, Part I, Title XVIII, Hospital			
1.12 Line 8.00, Col 0	Novitas	NOVITAS SOLUTIONS	
1.13 Line 8.00, Col 1.00	00090	12001	-11911
G-1			
1.14 Line 1.00, Col 2.00	-3421399	0	-3421399
1.15 Line 1.00, Col 4.00	0	-3421399	3421399
D-1, Title XIX, Hospital			
1.16 Line 28.00, Col 1.00	19775156	0	19775156
1.17 Line 30.00, Col 1.00	19775156	0	19775156



October 13, 2013

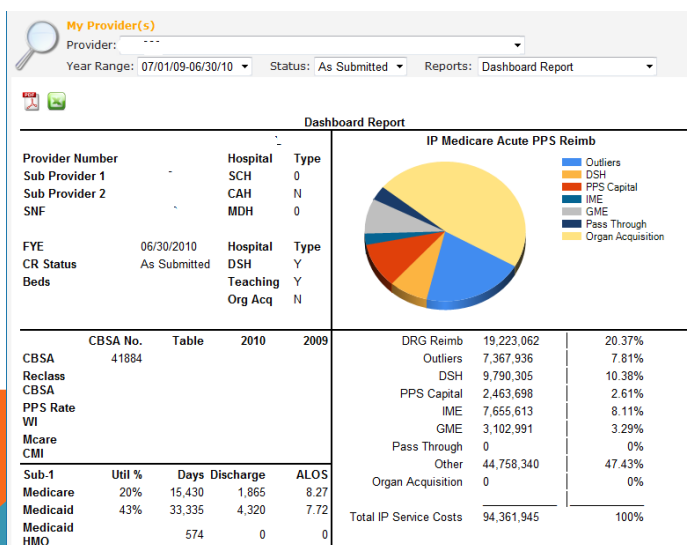
MY PROVIDER “SNAP SHOT” REPORTS



- Quick snapshot of relevant provider data
- Can be viewed on screen
- Specification (i.e. source) available for each report
- Printed to .pdf or exported to .xls
- 96 to 10 Comparisons
- Reports Available –
 - PPS Hospital Dashboard Report
 - IP PPS Dashboard
 - CAH Dashboard
 - Balance Sheet
 - Wage Index
 - DSH Overview
 - and more.....

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IP PPS DASHBOARD REPORT



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BALANCE SHEET REPORT



	General Fund	Special Purpose Fund	Endowment Fund	Plant Fund		General Fund	Special Purpose Fund	Endowment Fund	Plant Fund
ASSETS						LIABILITIES AND FUND BALANCES			
CURRENT ASSETS						CURRENT LIABILITIES			
1	Cash on hand in banks	53,956,270			28	Accounts payable	29,816,096		
2	Temporary investments				29	Salaries, wages, and fees payable	28,922,037		
3	Notes receivable				30	Payroll taxes payable			
4	Accounts receivable	295,165,003			31	Notes and loans payable (short term)			
5	Other receivable	38,225,536			32	Deferred income			
6	Allow for uncollectible notes and AR	247,889,230			33	Accelerated payments			
7	Inventory				34	Due to other funds			
8	Prepaid expenses				35	Other current liabilities	64,499,569		
9	Other current assets	6,200,758			36	Total current liab (sum of lines 28 thru 35)	123,237,702		
10	Due from other funds								
11	Total current assets (sum of lines 1-10)	145,658,337							
FIXED ASSETS						LONG-TERM LIABILITIES			
12	Land	541,525			37	Mortgage payable			
12.01	Accumulated depreciation				38	Notes payable	23,136,683		
13	Land improvements				39	Unsecured loans			
13.01	Accumulated depreciation				40.01	Loans from owners: Prior to 7/1/06			
14	Buildings	136,870,262			40.02	Loans from owners: On or after 7/1/06	115,201,084		
14.01	Accumulated depreciation	159,911,551			41	Other long term liab			
15	Leasehold improvements				42	Total long term liab (sum of lines 37 - 41)	138,337,667		
15.01	Accumulated depreciation				43	Total liab (sum of lines 36 and 42)	261,575,369		
16	Fixed equipment				CAPITAL ACCOUNTS				
16.01	Accumulated depreciation				44	General fund balance	-41,913,009		
17	Automobiles and trucks								
17.01	Accumulated depreciation								
18	Major movable equipment	58,197,081							
18.01	Accumulated depreciation								

WAGE INDEX REPORT



Wage Data Snapshot - Individual Hospital				
Facility Data				
Sub Provider				
CBSA: 41884				
Line	Part II - WAGE DATA	Adj Sal (Col. 3)	Paid Hrs Rel to Sal (Col.4)	Average Hourly Wage (Col.5)
Salaries				
1	Total Salaries	270,202,377	6,186,826.48	43.67
22.01	A&G Under Contract	319,651	2,017.75	158.42
26.01	Housekeeping Under Contract			
27.01	Dietary Under Contract			
Other Wage & Related Costs				
9	Contract Labor	6,017,358	87,835.88	68.51
9.01	Pharmacy Svc - Under Contract			
9.02	Laboratory Svc - Under Contract			
9.03	Mgmt. & Sup. Svc Under Contract			
10	Contract Labor: Physician Part A	5,752,978	48,034.06	119.77
11	Home Office			
12	Home Office: Physician Part A			
18	Contract Phys Part A			
Wage Related Costs				
13	Wage Related Core	86,620,291		
14	Wage Related Other			
15	Wage Related Excluded Areas	12,386,854		
19.01	Wage Related RHC/FQHC			
20	Wage Related I&R	4,546,360		
Line	Part III - Hospital Wage Index	Adj Sal (Col.3)	Paid Hrs Rel to Sal (Col.4)	Average Hourly Wage (Col.5)
1	Net Salaries	258,659,202	5,733,108.29	45.12
2	Excluded Salaries	32,321,044	700,579.56	46.13
3	Sub-total (1 - 2)	226,338,158	5,032,528.73	44.98

MY PROVIDER SINGLE FACILITY COMPARISON SNAP SHOT REPORTS



1. One Facility from the My Provider List
2. 4 Columns of Data
3. Defaults to Most Recent Status and 4 Most Recent Fiscal Years
4. You can change Fiscal Years and Status
5. Same Data Options as My Provider Reports

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MY PROVIDER SINGLE FACILITY COMPARISONS



My Provider(s)

Provider:

Sort By Provider ☒ Number ☐ Name

Year Range: Status: Reports:

DSH Summary Analysis

	050000-MEDICAL CENTER	050000-MEDICAL CENTER	050000-MEDICAL CENTER	050000-MEDICAL CENTER
FYE	<input type="text" value="01/01/12-12/31/12"/>	<input type="text" value="01/01/11-12/31/11"/>	<input type="text" value="01/01/10-12/31/10"/>	<input type="text" value="01/01/09-12/31/09"/>
Cost Report Status	<input type="text" value="As Submitted 1"/>	<input type="text" value="As Submitted 1"/>	<input type="text" value="Amended 1"/>	<input type="text" value="Settled without Audit"/>
MCRA	Not Available	Not Available	Not Available	Not Available
CBSA	8888	8888	8888	8888
Number of Beds	111.73	113.38	113.05	95.14
DRG Reimbursement	11,930,340	12,639,723	12,501,069	13,046,619
Allowable DSH%	11.56%	10.95%	12.85%	9.91%
DSH Entitlement	1,379,147	1,384,050	1,606,387	1,292,920
Capital PPS Reimb	940,949	1,006,592	1,005,461	1,054,469
Allow Capital DSH%	5.64%	5.48%	5.97%	0.00%
Capital DSH Entitlement	53,070	55,161	60,026	
<u>Medicaid Days</u>				
In-State Paid	941	1,062	2,156	1,618

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MY PROVIDER MULTI FACILITY COMPARISON



- Compare a Facility from your “My Provider List” to 3 other facilities
- Same Data Options as My Provider Reports
- Quick Comparison of Multiple Providers (same or different FYs)
- Simple but Powerful Search Feature
 - Fiscal Year(s)
 - Location (City, State, CBSA, Urban/Rural)
 - Hospital Type (SCH, MDH,CAH)
 - Hospital Control
 - Bed Size
 - Services (DSH, Organ, Teaching)

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4 PROVIDER WAGE INDEX COMPARISON



Wage Data Snapshot - Multiple Years/Hospitals					
	055555- COUNTY MEDICAL CENTER	033333- MEDICAL CENTER	099999- HOSPITAL MEDICAL CENTER	088888- HOSPITAL CENTER	
FYE	07/01/11-06/30/12	01/01/12-12/31/12	07/01/11-06/30/12	01/01/12-12/31/12	
Cost Report Status	As Submitted 1	As Submitted 1	As Submitted 1	As Submitted 1	
MCR	Available	Available	Available	Available	
CBSA	88888	88888	88888	88888	
Row	Part II - WAGE DATA	Hosp/FYE -1	Hosp/FYE -2	Hosp/FYE - 3	Hosp/FYE - 4
Salaries					
L.1	Total Salaries	244,006,682	223,326,764	117,044,483	61,653,772
L.22.01	A& G Under Contract	2,307,536	478,809	447,019	4,655
L.26.01	Housekeeping Under Contract	0	454	0	0
L.27.01	Dietary Under Contract	0	6,468	0	0
Salaries - Paid Hours					
L.1	Total Salaries	5,362,712.52	3,876,724.67	3,042,374	1,292,153.07
L.22.01	A& G Under Contract	24,215.25	14,090.25	9,901	56.5
L.26.01	Housekeeping Under Contract	0	40	0	0
L.27.01	Dietary Under Contract	0	172.25	0	0
Salaries - Average Hourly Wage (AHW)					
L.1	Total Salaries	\$45.50	\$57.61	\$38.47	\$47.71
L.22.01	A& G Under Contract	\$95.29	\$33.98	\$45.15	\$82.39
L.26.01	Housekeeping Under Contract	\$0.00	\$11.35	\$0.00	\$0.00
L.27.01	Dietary Under Contract	\$0.00	\$37.55	\$0.00	\$0.00
Other Wage & Related - Costs					
L.9	Contract Labor	11,922,786	7,535,025	3,520,815	1,345,302

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MY PROVIDER ROLL UP REPORT



My Provider Roll Up Report

Provider: 050002-ST ROSE HOSPITAL
 Sort By Provider: Number Name
 Year Range: 10/01/11-09/30/12 Status: As Submitted Reports: PPS Reimbursement

Report Search Results Combined Extract Results

Inpatient Medicare PPS Reimbursement/Cost Comparison

050002 ST ROSE HOSPITAL Count: 26
 Status: As Submitted Fiscal Year: 10/01/2011-09/30/2012
 City: HAYWARD State: CA Type of Hospital: General Short-Term Provider Type: SNF
 MAC#: 01001 CBSA: 36084 Beds: 180 Organ: N DSH: Y Teaching: N CAH: N SCH: Urban/Rural: Urban

Cost Report Data Elements Needed	My Provider	Comparative Average
Medicare Days	12,215	16,135
Total Days	32,066	45,185
Medicare Discharges	2,110	3,016
Medicare Ancillary Costs	19,127,280	25,190,864
Medicare Total Costs	40,192,914	49,750,680
Medicare Reimbursement		
Total PPS	34,860,122	42,617,270
Bad Debt Reimbursement	666,706	440,668
Calculations Necessary to Create Report		
Medicare Routine Costs	21,065,634	24,559,816
Medicare Reimbursement	35,526,828	100,000
Report Display		
Medicare Days%	38.09%	36.72%
ALOS	5.79	5.43
Medicare Costs		
Routine Cost/Day	\$1,724.57	\$1,477.82

ADVANCED SEARCH AND EXTRACT



Search Entire Database

Filter Based On: Provider Name, or #

Fiscal Year

City

State

Type of Control\ Subprovider

CBSA

Bed Size Range

Organ Acquisition

DSH\Teaching

CAH, SCH/MDH or Urban/Rural

Advanced Search & Extract Tool

Step 1 | Step 2 | Step 3 | Step 4

Provider Search

Select filters to narrow down results.

Report Type: 2552-10

FY: FYB 5/1/2011 to 4/30/2012 Report Status: Most Recent

City: State: MAC#:

Type of Hospital: Provider Type:

CBSA: Bed Size Range: to

Organ: DSH: Teaching:

CAH: SCH/MDH: Urban/Rural:

Providers: ?

1:

2:

3:

4:

NEXT SAVE SEARCH

ADVANCED SEARCH AND EXTRACT

You can select **ALL** or a selection of Providers from the list generated (up to 6,000 reports)



Provider Reports

Select all or some of the reports that were returned from the search.

84 records found.

Sort By: [Provider Name](#) | [Provider Number](#) | [Status](#) | [FYB](#) | [FYE](#) | [City](#) | [State](#) |

[MAC#](#) | [Type of Hospital](#) | [Provider Type](#) | [Type of Control](#) | [CBSA](#) | [Beds](#) | [Organ](#) | [DSH](#) | [Teaching](#) | [CAH](#) | [SCH](#) | [Urban](#)

<input type="checkbox"/>	<input type="checkbox"/>	Include Only Reports on Current Page	<input type="checkbox"/>	Include All Reports Found	Show rows: 500	Page 1 of 1
<input type="checkbox"/>	<input type="checkbox"/>	320011 ESPANOLA HOSPITAL	Status: Amended	Fiscal Year: 01/01/2011-12/31/2011	<input type="button" value="ADD PROVIDER"/>	<input type="button" value="DOWNLOAD"/>
		City: ESPANOLA	State: NM	Type of Hospital: General Short Term		
		Provider Type: HHA		Type of Control:		
		MAC# 04201	CBSA: 32			
		Beds: 50	Organ: N	DSH: Y	Teaching: N	CAH: N
			SCH: sch		Urban/Rural: Rural	
<input type="checkbox"/>	<input type="checkbox"/>	320018 MEMORIAL MEDICAL CENTER	Status: As Submitted	Fiscal Year: 10/01/2010-09/30/2011	<input type="button" value="ADD PROVIDER"/>	<input type="button" value="DOWNLOAD"/>
		City: LAS CRUCES	State: NM	Type of Hospital: General Short Term		
		Provider Type: HHA		Type of Control:		
		MAC# 04201	CBSA: 29740			
		Beds: 255	Organ: N	DSH: Y	Teaching: Y	CAH: N
			SCH:		Urban/Rural: Urban	
<input type="checkbox"/>	<input type="checkbox"/>	320033 LOS ALAMOS MEDICAL CENTER	Status: As Submitted	Fiscal Year: 01/01/2011-12/31/2011	<input type="button" value="ADD PROVIDER"/>	<input type="button" value="DOWNLOAD"/>
		City: LOS ALAMOS	State: NM	Type of Hospital: General Short Term		
		Provider Type: Swing Beds-SNF		Type of Control:		
		MAC# 04201	CBSA: 32			

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ADVANCED SEARCH AND EXTRACT

You now have three options:

1. Extract Snap Shot Reports
2. Complete Worksheet Series
3. Custom Extract
 - Allows user to extract EXACTLY required cells
 - In addition, you can choose to extract to a CSV file or an XLS file.



Advanced Search & Extract Tool

[Step 1](#) | [Step 2](#) | [Step 3](#) | [Step 4](#)

Report Type Selection

Specify data to be extracted from the database:

☒ Snap Shot Data Sets

☐ Worksheet Data Sets

☐ Custom Data Sets

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CUSTOM DATA SETS



DATA Extractor

View/Edit My Extract Specifications

RCC 10

Press enter to save and/or add rows.

How many rows do you want to add?

Delete	Worksheet	Program	Provider	Line	Col	Error Message
Delete	C Part I	Title XVIII	Hospital	73.00	9.00	
Delete	C Part I	Title XVIII	Hospital	73.00	10.00	
Delete	C Part I	Title XVIII	Hospital	73.00	11.00	
Delete	S-2 Part I		Hospital	3.00	1.00	
Delete	S-2 Part I		Hospital	3.00	2.00	
Delete	S-2 Part I		Hospital	20.00	1.00	
Delete	S-2 Part I		Hospital	20.00	2.00	

VOILA....



WorksheetA_a7888eaa-f985-43ed-b71b-09057c4f142e.csv

	A	B	C	D	E	F	G	H	I	J	K	L
1	Prov Num	Provider	FYE	NPR	Status	Sheet	Line Number	Column	Value	Created by stephenbooth on 10/		
2	320011	ESPANOL/	12/31/2011		5-Amend	A000000	89	0	08900FEDERALLY QUALIFIED HEALTH CENT			
3	320011	ESPANOL/	12/31/2011		5-Amend	A000000	31	0	03100INTENSIVE CARE UNIT			
4	320011	ESPANOL/	12/31/2011		5-Amend	A000000	194.03	0	07953PHYSICIAN BILLING			
5	320011	ESPANOL/	12/31/2011		5-Amend	A000000	1	0	00100CAP REL COSTS-BLDG & FIXT			
6	320011	ESPANOL/	12/31/2011		5-Amend	A000000	91	0	09100EMERGENCY			
7	320011	ESPANOL/	12/31/2011		5-Amend	A000000	44	0	04400SKILLED NURSING FACILITY			
8	320011	ESPANOL/	12/31/2011		5-Amend	A000000	194.05	0	07955CORONADO BUILDING			
9	320011	ESPANOL/	12/31/2011		5-Amend	A000000	4	0	00400EMPLOYEE BENEFITS			
10	320011	ESPANOL/	12/31/2011		5-Amend	A000000	92	0	09200OBSERVATION BEDS (NON-DISTINCT			
11	320011	ESPANOL/	12/31/2011		5-Amend	A000000	50	0	05000OPERATING ROOM			
12	320011	ESPANOL/	12/31/2011		5-Amend	A000000	5.02	0	00561BUSINESS OFFICE			
13	320011	ESPANOL/	12/31/2011		5-Amend	A000000	99	0	09900CMHC			

IN THE PIPELINE



- **2552-96**
 - We are close to being able to recreate a partial 2552-96 report even though B-1 statistics, A-8 and much of A-6 data is missing.
- **2540-10\2540-96**
 - Data is currently available for the 2540-10 but it is lacking relevant T.19 data (S-3, Part I)
 - This will be our next system to be released in the HCRIS Database
- **Home Health Agency and ESRDs**
 - After Skilled Nursing, HHAs and ESRDs



UPDATES\FIXES



1. **Fixed some issues relating to recreated reports**
 - AIR percentage was not being calculated correctly – Fixed
 - D-1 overflow days were causing cost to be wrong – Fixed
 - Title XIX data was slow to be released by CMS – Believe this is now fixed
2. **Missing reports**
 - We contacted CMS on an individual basis regarding missing reports and CMS has resolved
3. **Snap Shot Report Fixes**
 - Clients had reported issues relating to Snap Shot Reports
 - These were fixed almost immediately



OTHER FEATURES



- Stores Reports for later retrieval
- E-mail sent when large extract results are ready for retrieval
- E-mail Notifications of New Data for the providers on your my Provider List

PRICING



1-2 Users -	\$1,000
3-5 Users -	\$1,500
6-10 Users -	\$2,000
11-15 Users -	\$2,500
16-20 Users -	\$3,000
20+ Users -	\$4,000
30+ Users -	\$4,500
50+ Users -	\$5,000
+100 Users -	\$7,500

FUTURE ENHANCEMENTS



Wage Data Analysis by CBSA

Future Canned Report Creation based on User Requests

2552-96 Partial Report Creation

SNF, HHA, ESRD, and Hospice Databases

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QUESTIONS & COMMENTS



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